

SPONSORSHIP BROCHURE

## Project Management National Conference, India 2017

**Project Management - Powering India's Global Leadership** 

The last few years have seen tremendous economic changes. The government has announced a host of programs like Make in India, Digital India and Skilling India. This has given the industry the necessary impetus to move ahead with their growth plans. The focus is clearly on economic growth, that in turn translates into increased number of projects. This adds an enormous pressure on successful project execution. The answer, we believe lies in effective project management and project leadership. One of the platforms by which PMI India influences project thinking in the Indian Industry is to conduct the Project Management National Conference every year.

#### **About #PMNC17**

- The 9th Project Management National Conference, India will be held in Chennai from 15 to 17
   September at ITC Grand Chola, Guindy
- The conference is being hosted by PMI Chennai Chapter and co-hosted by PMI Kerala Chapter
- Conference theme "Project Management Powering India's Global Leadership" has been carefully chosen from close to 700 entries received from the Dreama-theme contest held earlier this year
- Thought leaders, industry experts, project professionals and top notch achievers in the field are

- expected to congregate at the conference and elaborate on this theme.
- Expected attendance of over 800+ project professionals from a cross section of industries
- Delegates obtain in depth insights into best practices, changes and challenges faced by industries through a host of key note sessions, paper presentations and other interactive sessions
- The conference will host the prestigious Project Management Awards to recognise India's most exemplary projects in the past year.





### 2.5 Days

**ABOUT CONFERENCE** 



# Plenary Sessions Leaders sharing their wealth of experience



#### Parallel Sessions on industry trends - giving you deep insights



## Representation from 250+ Organizations A chance to forge new partnerships in various industries



#### 35-50 yrs Average Age Profile

An opportunity to interact with senior level decision makers and project management leaders



# Countrywide Delegate Representation The best platform for lead generation across the country



### 800+ Delegates

pportunity to build value and establish rapport



## Representation from Diverse Industries

Reach out to your target group from across industries/sectors



WHY SPONSOR?

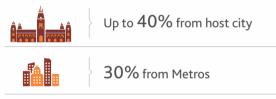
Over the last eight years blue chip companies from across a wide spectrum of industries have been our sponsors. In fact, most of our sponsors in the first year have continued supporting and sponsoring us in subsequent years.

#### **Sponsor Benefits include:**

- Increased loyalty & exposure
- Reinforcing brand image
- Highlighting commitment to community
- Showcasing products and service attributes
- Presence in PMI emagazine Manage India with a circulation of over 1.5 lakhs

#### **DELEGATE DEMOGRAPHICS**

#### **Geographical distribution**





30% other cities and international delegates

#### **Industry**



**35%** IT/ITES



15% Oil & Gas/Energy



50% Other industries including healthcare, education, engineering & BFSI

#### Delegate persona



Project professionals with average 15-20 years of experience



Hold management and leadership positions



#### Brand Awareness & Recognition

Fantastic visibility across all media where the conference is promoted



#### Test Marketing

Test market your product/service during the event. Get real time reactions/feedback.



#### **Building Your Database**

Accumulate a wealth of contacts from attendees visiting your stall



#### The Hub for High Net Worth Professionals

A confluence of top level professionals from across the country and sub-continent.



#### **Solution Seekers**

An opportunity to meet high level decision makers who are actively seeking solutions and services in the project management domain.



#### Networking Dinner

A fantastic way to strike a chord and make your brand memorable is to host an exclusive networking dinner for the conference attendees



#### Return on Investment

Meet, network, demonstrate and establish your brand firmly in the minds of top level decision makers.



#### Encore by Sponsors

they see great value in associating with India's premier project management event.



#### **BENEFITS**

Exclusive branding as Platinum sponsor

5 complimentary delegate registrations

1 speaker slot - in a breakout session, on Day 2 before lunch

Banner advertisement on the conference website pmi.org.in/conference

Logo placement on conference website will be linked to the company website

4 full page advertisements in subsequent issues of Manage India - PMI's e-zine (Sponsor to provide artwork for the adverts)

3X exhibition booths (2m x 2m X 3)

Company logo prominently displayed on the conference backdrop side panels and at registration desk

3 display standees at strategic locations at venue

Company brochure (to be approved by PMI and not more than 12 pages) to be provided by sponsor - will be placed in delegate kit

Branding on the Conference Facebook Page

#### **BENEFITS**

3 complimentary delegate registrations

Scroll Banner advertisement on the conference website <a href="mailto:pmi.org.in/conference">pmi.org.in/conference</a>

Logo placement on conference website will be linked to the company website

2 Full page advertisements in Manage India - PMI's e-zine

2X exhibition booths (2m x 2m X 2)

Company logo on the conference backdrop side panels

2 display standees at strategic locations at venue

Company brochure (to be approved by PMI and not more than 8 pages) to be provided by sponsor - will be placed in the delegate kit



#### **BENEFITS**

2 complimentary delegate registrations

Scroll Banner advertisement on the conference website <a href="mailto:pmi.org.in/conference">pmi.org.in/conference</a>

1 Full page advertisement in Manage India – PMI's e-zine

Company logo on the conference backdrop side panel

1 exhibition kiosk

1 display standee at a strategic location at venue

Company brochure (to be approved by PMI and not more than 4 pages) to be provided by sponsor - will be placed in the delegate kit









# DELEGATE KIT SPONSOR

INR 5,00,000

The delegate kit is a functional souvenir that participants use during the conference and after they return home. Your brand continues to be visible long after the closure of the conference.

#### **BENEFITS**

Sponsor's logo with Project Management National Conference 2017 logo on the bag

One page, high quality colour flyer inserted into conference bag (supplied by sponsor and approved by PMI)

2 complimentary delegate registrations

Sponsor's logo on pmi.org.in/conference with a direct link to sponsor's website

#### NAME TAG SPONSOR

INR 3,50,000

The sponsor will get their branding on the name tag which will be provided to all delegates.

# EXHIBIT STALL

INR 3,00,000

A great opportunity to make a big statement and gain exposure at the country's largest project management event.

#### EXHIBIT KIOSK

INR 2,00,000

A great opportunity to make a big statement and gain exposure at the country's largest project management event.

#### **BENEFITS**

Sponsor's logo with Project Management National Conference 2017 logo on the bag

2 complimentary delegate registrations

Sponsor's logo on pmi.org.in/conference with a direct link to sponsor's website



#### **BENEFITS**

Exhibit space of size 2m x 2m with organization branding on both days

2 complimentary delegates allowed with each booth space allocated

Sponsor's logo on the conference website pmi.org.in/conference with a direct link to sponsor's website

#### **BENEFITS**

Exhibit kiosk with organization branding on both days

1 complimentary delegate allowed with each kiosk space allocated

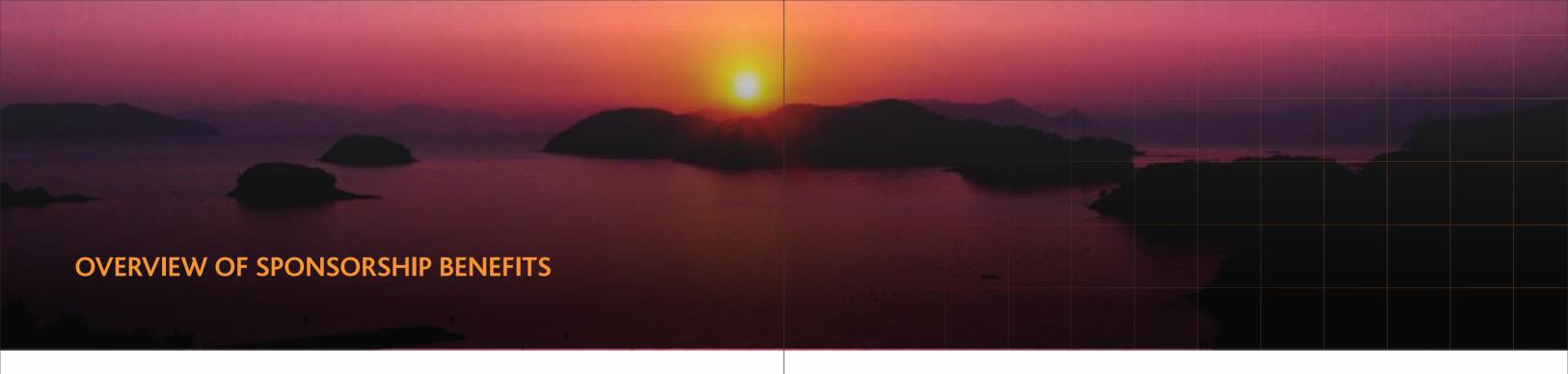
Sponsor's logo on the conference website <a href="mi.org.in/conference">pmi.org.in/conference</a> with a direct link to sponsor's website











Opportunity	Commercials (in INR)	Recognition at Opening Ceremony	Complimentary Delegate Registration	Speaker Slot	Branding / Logo on conference website	
TYPE OF SPONSOR						
Platinum	15,00,000	YES	5	1	YES	
Gold	10,00,000	-	3	-	YES	
Silver	7,50,000	-	2	-	YES	
PROMOTIONAL SPONSORS/PARTNERS						
Delegate Kit	5,00,000	-	2	-	YES	
Name Tag	3,50,000	-	2	-	YES	
Exhibit Stall	3,00,000	-	2	-	YES	
Exhibit Kiosk	2,00,000	-	1	-	YES	

 $<sup>\</sup>hbox{$^*$ Contact us at $\underline{\sf conference@pmi-india.org}$ for customized sponsorship opportunities.}$ 

Full-page advertisement in Manage India	Exhibition booth/kiosk	Company logo on the conference backdrop	Display of standee's (each of 3x6 ft size) at strategic locations in the venue	Souvenir, Company/product brochure in delegate kit
4	3	YES	3	YES (Max. 12 pages)
2	2	YES	2	YES (Max. 8 pages)
1	1	YES	1	YES (Max. 4 pages)
-	-	Unique benefit: Sponso the o	YES (1 page flyer)	
-	-	Unique benefit: Sponso the	r's logo and URL will appear on e name tag	-
-	1		-	

# SNAPSHOTS FROM EARLIER PMI INDIA CONFERENCES

# FEW SUPPORTERS FROM EARLIER PMI INDIA CONFERENCES



























































#### **ABOUT PMI**

PMI is one of the world's largest not-for-profit membership associations for the project management profession. Our professional resources and research empower more than 800,000 members, credential holders and volunteers in nearly every country in the world to enhance their careers, improve their organizations' success and further mature the profession.

PMI's worldwide advocacy for project management is reinforced by our globally recognized standards and certification program, extensive academic and market research programs, chapters and communities of practice, and professional development opportunities.

#### **PMI INDIA**

PMI has 8 Chapters in India (Mumbai, Pune, Hyderabad, Bangalore, Chennai, North India, Trivandrum and Kolkata). PMI India has approximately 25,004 members and 39,772 credential holders. The charter of PMI India office is to promote project management across Government, academia and organizations as well as to strengthen the project management community. PMI India constantly engages and interacts with professionals across industries through roundtables, seminars, events and development programs for advocacy of project management profession.

For more details please visit www.pmi.org.in

Note - \*Membership and credential details are as of April 2017



## About PMI Chennai Chapter



#### Introduction

Founded in 2002, the PMI Chennai Chapter (PMICC) seeks to achieve regional excellence in the practice of project management and in its concepts. The Chapter has partnered with like-minded organizations such as SAE India, SPIN Chennai & MMA for promoting effective and efficient project management practices. Today, the Chapter enjoys membership of over 1400 practicing professionals.

#### Chapter Initiatives & activities

Corporate Outreach program – Conducted knowledge sharing sessions at Infosys & Cognizant. Organized PMP training programs in Accenture, Shasun Pharma, CDAC and L&T Infotech.

Social Outreach Program - Trained NGO's to help them adopt best practices in delivery. Provides a platform for the NGOs (including such as Nizhal, Alert, World Vision & Art of Living) to propagate their good work and garner support.

**Academic Outreach Program** - Provides programs, resources, and support to academic and research institutions throughout Tamil Nadu.

**PMP and Beyond** - The acclaimed PMP preparatory course from PMI Chennai Chapter.

**Leadership opportunities through volunteering:** for various chapter programs and initiatives

For details, please visit www.pmichennai.org

## About PMI Trivandrum Kerala Chapter



Established in the year 2003, in The PMI Trivandrum Chapter aims create a common platform for the Project Management professionals in Kerala to meet on a periodical basis and share knowledge and experience. Promote globally accepted and standardized best practices of project management towards project excellence. Build professionalism in project management by promoting PMP certification conducted by PMI and involve more professionals in contributing towards the continued growth of the profession.

#### **Chapter Initiatives**

- Collaborate with professional organizations like IEEE,CSI, The Institution Of Engineers (India) to conduct programs of common interest.
- Annual Project management conference waves –2nd Saturday of June, alternatively in Trivandrum and Kochi.

- Student branches to groom the students in Project Management.
- Monthly PMP trainings / Workshops alternatively in Trivandrum or Kochi.
- Professional Development seminars and full day sessions on topics ranging from basic PM tools & techniques, case studies with multiple knowledgebasedtracks and offering PDU accrual.
- Publishes quarterly flagship journal which enablesup-todate on project management techniques, best practices,
- Volunteer development program to enhance leadership skills, acquire new knowledge &network
- Mentoring Program opportunities to interact with experts and for mentoring

For details, please visit www.pmikerala.org



For further enquiries, contact: conference@pmi-india.org For further details, log on to: www.pmi.org.in/conference





PROJECT MANAGEMENT NATIONAL CONFERENCE, INDIA

Project Management - Powering India's Global Leadership

SEPTEMBER 15-17, 2017 | CHENNAI | A PMI TEAM INDIA EVENT